



WORLDVIEW TRAVEL
CORPORATE SERVICES

CORPORATE TRAVEL
made easy



Over 30 years of Corporate Travel Experience!

WWW.WORLDVIEWTRAVEL.CA



Effortless Corporate Travel

REDUCE COSTS & DRAMATICALLY ENHANCE YOUR TRAVEL PROGRAMS

Consolidate your travel management with Worldview Travel and enjoy measurable results like cost savings, best daily rates, unprecedented spend control, on-line efficiencies, personalized services, 24/7 emergency assistance, high-value solutions, the highest customer service standards and more! Our talented group of professionals operate as an extension of your team to collaborate, design and deliver unique solutions for all of your corporate travel and event needs.

Worldview Travel has been headquartered in Canada since 1983 and has over 30 years in the Corporate and Leisure Travel industry. With sales volumes of over \$500 million, a global network of local market expertise and travel coverage, as well as common ownership in Canada, United States and Bermuda, we are large enough to provide you with the benefits that you need and small enough to provide the personalized care you deserve. Our clients enjoy the best rates available, seamless corporate services across North America, and our in depth understanding of the unique demands in corporate travel.

"Our mission is to offer an uncomplicated, yet sophisticated approach to Business Travel Management; to manage your travel in a way that saves you time, trouble and money while maintaining the highest standards of service."



Corporate Travel

LOWER YOUR COSTS

Optimize your return on investment with increased savings and cost containment. The key to a successful travel management program starts with the development of a comprehensive travel policy aligned with your company goals and objectives. Leveraging our experienced business travel agents, proven expense management principles and the latest technology, your Worldview Travel account team will review your travel policy, trends and spend to identify opportunities for both immediate and long-term savings. We are client-centric solution driven team working to drive down costs without sacrificing service. We tailor solutions that are right for you, including access to negotiated rates, value-added benefits, preferred vendor programs, technology solutions, training, and smarter access to up-to-the-minute specials. Your Worldview Travel team will administer the plan, monitor compliance, evaluate your travel patterns and provide full reporting, including recommendations on how to further reduce expenses based on your specific needs.

Dramatically enhance your company's overall Travel Program through:

Services :

- Custom designed dedicated team for superior customer service
- Live answer telephone service (no call centre)
- Bilingual service
- Dedicated in-house International rate desk
- Worldwide 24/7 emergency travel assistance
- Standardized reservation & quality control customized for your needs
- Global online booking tool solutions
- Full account management services
- Travel policy planning, development and implementation

Systems :

- Latest technology solutions & IT support
- Global consolidated reporting
- Reconciliation, reporting and data analysis
- Real time web-based reporting
- Unused ticket tracking and reporting
- Mobile solutions

Savings :

- Competitive fees
- Access to low cost carriers
- Strategic contract negotiations
- Maximizing reward programs and savings opportunities
- Cost containment & savings for optimized return on investment
- Compliance monitoring to reduce costly travel policy violations
- Travel program business reviews and analysis
- Simplified travel expense and billing reconciliation
- Trend and spend analysis & reporting including Flight Pass analysis and recommendations

"Topaz findings show, business travel itineraries booked by a designated corporate travel management company averaged \$56 less than the same itinerary booked on a public internet site."



Travel Alerts | Trip Information & Updates | Mobile Device Feeds | Automatic Calendar Synchronization | Unused Ticket Tracking | Benchmarking Tools | Real Time Web-Based Reporting | Reconciliation & Support | Expense Report Automation | Spend Analysis | Policy Monitoring | Custom Online Booking |

Systems & Online Solutions

PERSONALIZED SERVICE & TECHNOLOGY EXCELLENCE

Customer Service Worldview Travel is focused on providing superior customer satisfaction. Our range of services are designed to please both the most high tech and high touch travelers. Whether they prefer to book online or contact an agent, your travelers will have a seamless experience. If support is needed, our team is just a phone call away with 24 hour and toll free phone support for even lost luggage and delayed or cancelled flights.

Technology & Systems Technology is an important part of your travel program together with live agent support. Your travelers and travel planners have access to a secure custom web-based portal for all of your travel needs! Your travel policy and supplier contracts are readily available on your custom booking tool so that preferred vendors and rates are always easily accessible as well as your best fares. Our user-friendly online tools boost online bookings, cutting your fees in half.

TRAVELINK TECHNOLOGIES SUITE

This state-of-the-art technology suite of software provides innovative processes to ensure optimum cost savings and seamless customer service.

- **AutoLink** : Our automated reservation systems and booking tools ensure ticketing is always at the best rate, is compliant, and is booked and handled correctly.
 - **AutoChek** : automates pre-trip monitoring of booked tickets, checks for lower fares, checks for preferred seating, automatically secures upgrades and checks to secure wait listed flight segments
 - **AutoShop** : automates web-fare shopping checks for the best fares throughout the web
 - **AutoTrak** : automates tracking of used & unused e-tickets and completes pre-trip tracking
 - **AutoQC** : automates quality controls to ensure policy compliance, implements negotiated rates and profiles customer preferences
- **BizLink** : provides integrated back-office accounting and is linked to a travel database to provide standard reports, DataSync web-based reporting, SecureSync crisis reporting and credit card reconciliation
- **ResLink** : gives travelers easy access to travel information 24 hours a day, 7 days a week. Integrated with Worldview Travel's solutions, the system provides quality control, ticketing, ensures bookings are within company policy, simplifies booking processes, provides lowest fares, is custom designed and programmed for each client for personal profile access and maintenance



Group Travel | Annual & National Meetings | Press Events | Training Seminars | New Product Introductions | Team-Building | Trade Shows & Exhibits | Customer Appreciation | Event Tickets | Meeting Layout | Conferencing Assistance | Food & Beverage Handling | Menu Sourcing | Budget & Planning Development | Awards & Recognition | Grand Openings | Executive-President Club | Site Inspections |

Event Management

WHAT YOU NEED, WHEN YOU NEED IT

Any event is possible with Worldview Travel! With more than 200 years of combined conference and incentive industry experience, the Worldview Travel teams provide the most extensive, flexible suite of services available, and are quick to respond to your event needs with the best in creative solutions.

Every detail of your event is carefully thought out and handled with the utmost care. To ensure you get the most out of your events, we employ our enterprise-wide travel spend to drive additional savings, our leading edge technologies in order to give you the advantage in reporting tools, and our enhanced event management skills to ensure that your events work together to improve your bottom line. From initial planning, identifying key objectives and formulating budgets, to the individual details of site selection, publicity planning and kick-off events, everything is planned with precision and works together to support your corporate objectives.

ADMINISTRATION & LOGISTICS

Your events are carefully managed from start to finish and include

- **Management** : on-site management, purchasing, contract negotiations, issue support, medical support, reporting, follow-up services, database creation & management, and more
- **Customer Care** : airline reservations, ticketing, pre-trip passenger services, ground transportation, accommodations, registrations, hospitality desks, VIP arrangements, mementos, gifts and more
- **Branding, Communications & Marketing** : Your brand says a lot and we ensure that your brand message is carried throughout the event, from decor theme, logo development, promotional pieces, signs and printed materials, right down to pre-trip documentation, agendas, scorecards and even management reports.
- **Location** : site selection, trade shows, exhibits, speaker selection, audio visual support, security, photography, videography, staging, production services, technical support, entertainment, talent, food / beverage selection and more

"It goes without saying that Worldview Travel has provided our company with outstanding customer service, which is greatly appreciated by everyone." — Travel Coordinator, International Electronics Manufacturing Company



Incentives & Rewards

YOUR COMPETITIVE ADVANTAGE

Seeking the competitive advantage? Extraordinary experiences should be central to your incentives and rewards strategy. Recruit and retain people by offering them value they can't find anywhere else. Give your company bragging rights, privileged access, impossible-to-get tickets and exclusive experiences through your Corporate Incentive & Rewards program. It is the edge that you need to stand out from the crowd.

- Monaco Grand Prix
- The Masters
- World Cup Soccer
- Wimbledon
- the Summer & Winter Games
- and more . . .

Leisure Travel

CUSTOMIZED GLOBAL LEISURE TRAVEL CONSULTATION

As our way of saying "Thank You", Worldview Travel is pleased to offer you a Leisure program as part of the corporate package for both your executives and your employees. The Worldview Travel leisure team has achieved the highest honors within the travel industry, earning a highly coveted membership in the Virtuoso network. Your staff will enjoy the assistance of a personal vacation consultant who will design your vacation getaways especially for you. With our global connections to the world's best luxury travel suppliers, exclusive travel offers, privileged access, and amenities not available to the general public, the Worldview Travel team is fully equipped with ideas and tools for your next quick getaway, that trip of a lifetime, or your next unforgettable family vacation.

- Network of Global in-country experts
- Award winning tailor-made journeys personalized for you by our destination specialists
- Access to airline upgrade programs, discount programs, and Virtuoso air benefits
- Preferred membership and elite status with the top cruise lines
- Preferred rates at 30,000 top hotels worldwide through Worldview Travel hotel program
- Value-added services, upgrades, exclusive access to top hotels and luxury properties worldwide including Four Seasons preferred, Mandarin Oriental, Orient Express, Park Hyatt, Starwood, Rocco Forte



Consolidated Global Coverage | Complete Account Management | Custom Designed Services | Corporate Travel Policy Development | Online Booking Systems | Strategic Vendor Negotiations | Real Time Web Based Reporting | Air Travel Bookings | International Rate Desk | Visa & Passport Assistance | Car & Limousine Rentals | Rail Travel | Accommodations | Group Travel | Insurance | Travel Security|

Implementation

EASY TRANSITION WITH NO INTERRUPTION OF SERVICE

Worldview Travel wastes no time getting you up and running right away. Our proven Implementation Plan and Strategies address all of the basics while ensuring that your travel services never miss a beat. An experienced provider in consolidation opportunity, Worldview Travel seamlessly guides you through the process of centralizing agreements, planning for implementation, streamlining technology solutions, training dedicated staff, ensuring technical readiness, and communication with travel managers, travelers and travel arrangers.

- An implementation team ensures an efficient organized implementation process
- Review of existing travel policy
- Communications and systems presentations to all staff in all regions
- Roll out of travel coordinator workshops / training seminars
- Corporate and personal profile management
- Introduction to your team of dedicated travel experts
- Accounting and administrative department orientations
- Negotiations for cost saving programs and preferred supplier programs
- Final verifications, updates and sign off on new systems

"Our Head Office has just completed an audit of its worldwide travel programs. Analysis of the results have revealed that our North American Program managed by Worldview Travel is 'World Class'. We are absolutely pleased with the program. Worldview Travel does a fantastic job." — Purchaser, International Home Products Retailer

"Just wanted to say thanks. Once AGAIN travel arrangements have been flawless. Sure does make it nice." — Traveler, International Manufacturing & Supply Chain Provider

"We would like to take this opportunity to express our sincere congratulations and thanks for a job well done. Worldview Travel should be proud of its performance. Really, your professionalism and drive for results continues to exceed my expectations. It is definitely a pleasure to work with Worldview Travel and I look forward to working with you and the team on many events to come." — President, Canadian Food Store





WORLDVIEW TRAVEL

CORPORATE SERVICES

CORPORATE TRAVEL *made easy*

Let us show you how easy it is to start making more from your corporate travel investment. We look forward to providing you with the type of superior travel service your company deserves.

Contact us today!

1 800 765 8209

bd@worldviewtravel.ca

LONG-TERM CLIENT RELATIONSHIPS

"Thank you for your expertise in helping us with our Corporate airline contracts. The additional savings is well over \$8,000,000 per year." — Vice President, North American Transportation Company

"We doubled our cost savings and saved over \$500,000 in the first year that Worldview Travel managed our Travel Program and the service has been superior." — Senior Vice President, National Imaging Equipment Company

*Please note : References available upon request.

Worldview Travel (Canada) Inc. represents a long-term commitment for our staff, and for our clients. We are very proud that many of our clients have been with us for many years.

INDUSTRY AFFILIATIONS & MEMBERSHIPS

Since Worldview Travel (Canada) Inc. is registered under the Ontario Travel Industry Act our clients are fully protected through the Travel Industry Compensation Organization. Others include:

ACTA (ASSOCIATION OF CANADIAN TRAVEL AGENCIES) | IATA (INTERNATIONAL AIR TRANSPORT ASSOCIATION) | TICO (TRAVEL INDUSTRY COUNCIL OF ONTARIO)

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